

## **Historic, archived document**

Do not assume content reflects current scientific knowledge, policies, or practices.





# BIG FREE OFFER

Do you know the trees shown below. You should know them. They are necessary to your very life. Their wood is used in making everything you use, from mining coal to manufacturing your kitchenware. For your house and furniture. Everything you use, even to growing the food you eat. These are all common trees, native to the western and middle western states. You or someone near you has seen them many times. Can you name them from the bark and leaves?

# LEARN TO KNOW THEM

We will pay you for what you know or can find out about them. (See schedule below.) The better you know trees, the more you will appreciate good ones and the better you will like ours. (See reproduction of letter enclosed.) The leaf and bark shown in each illustration is from the same tree. Full and complete information below.

## ARE THESE TREES

Locust?

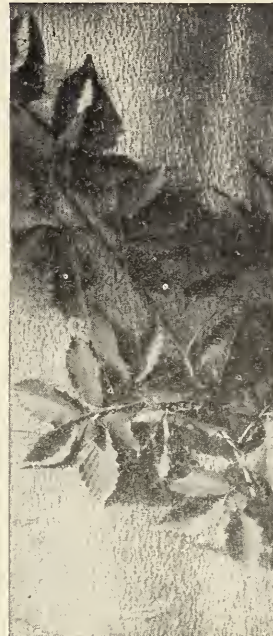
Wild Crab  
Apple?

Cucumber  
Tree?

Red Bud?

Cotton-  
wood?

Sassafras?



## ARE THESE TREES

Elm?

Hickory?

Gum?

Ash?

Birch?

Walnut?

Willow?

Persim-  
mon?

Poplar?

Wild  
Cherry?

Lynn?

Beech?

Maple?

Oak?

Sycamore?



Ironwood?

Poplar?

Dogwood?

Lynn?

Mulberry?

Maple?

Persim-  
mon?

Buckeye?

Buckeye?

Write in Spaces Reserved Below Each Illustration, Name of Tree.

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Write in Spaces Reserved Below Each Illustration, Name of Tree.

## THE CORRECT ANSWERS

The correct answers are all included in the two lists of tree names, on either side of this page. Remember it costs you nothing to try this contest. You have probably lived near these trees all your lives. Most anyone at all familiar with trees should easily name four or five of them correctly. This contest will make it possible for nearly every contestant to win a prize. Try it.

**THIS CONTEST CLOSES MARCH 31, 1923.**

Prizes will be awarded at once. Correct answers can be had by anyone writing for them after March 31, 1923.

## WHAT YOU CAN EARN BY NAMING THESE TREES CORRECTLY

If you name 4 correctly you get a check good for \$0.10 in Merchandise  
 If you name 5 correctly you get a check good for .20 in Merchandise  
 If you name 6 correctly you get a check good for .50 in Merchandise  
 If you name 7 correctly you get a check good for 1.00 in Merchandise  
 If you name 8 correctly you get a check good for 2.50 in Merchandise

SEE OTHER SIDE



# Do You Know Trees?

We think that the American people should be aroused and interested in trees and their value to mankind. There is no doubt that the famines of China are due to the fact that this once timbered country has been denuded of its trees, and floods and droughts now follow each other regularly.

The timber supply of the United States is now rapidly diminishing and we will face a lumber famine here in the United States much sooner than most people realize.

Therefore, anyone that plants a tree is doing a public good. We believe that we are doing good by interesting people in trees. More interest in trees will mean more trees planted. More trees planted will mean a more prosperous country and more business for us.

Can you name the trees on the other side of the page? We are showing both bark and leaves. Can any of your friends name them? It will cost you nothing to try. You can win a prize. Just write your answer under each illustration in the space reserved for it and your name on this page to the right. **DO IT TODAY.** Mail to us.



A Hedge of Philadelphus Virginal in Full Glory of Flower.

## PLANT A HEDGE OF THEM

There are few homes where a hedge or border could not be used to advantage and where a hedge of this new shrub would not greatly increase their value. A hedge of these wonderful blooming shrubs will supply cut flowers for the home all through the summer months. It will be a source of great satisfaction and a wonderful improvement to your grounds. The abundant, fragrant white flowers are borne on long stems and a hedge can be kept to any desired height. It is one of the most beautiful shrubs that has been introduced for a long time, and fills a long felt want for a real, true everblooming shrub.

### Prices for Hedge Size

We have a quantity above our own planting needs and while they last we will sell them at the following low prices. (Plant about 1½ ft. apart in single row.)

Prices: \$0.65; 25 for \$15.00; 100 for \$50.00 by express.

### Prices for Specimen Plants

We have some large plants that should make quite a lot of bloom the first year, which we will offer as follows:

Price, each \$1.00; 3 for \$2.50.

## SPRING HILL NURSERIES

Tippecanoe City, Ohio.

I would like to enter your Tree Naming Contest. My answers are written out on the other side of sheet.

Sign Name .....

Town .....

State .....

Contest closes March 31 1923. Prizes will be awarded at once. Correct answers will be mailed to anyone writing for them after March 31 1922.

## PHILADELPHUS VIRGINAL

(The New Wonder Shrub.)

A wonderful new addition to the shrub family. It blooms continuously throughout the summer months, and produces very large clusters of large fragrant white flowers. This new shrub has been introduced very recently and we predict that because of its hardiness and long blooming qualities, it will be planted by the millions, once it becomes known. Every home owner should plant one or more on his home grounds. It will afford more flowers for a longer period than any other shrub we know of.



A Single Shrub of Philadelphus Virginal.



ESTABLISHED 1886

INCORPORATED 1910



## J. T. JOHN COMPANY.

GENERAL MERCHANDISE  
AND  
FARM IMPLEMENTS

BELL PHONE  
2902 LAURINBURG, N.C.

JOHNS, N.C.

COTTON & COTTON SEED

January 16, 1923.

Peter Bohlender & Sons,  
Tippecanoe City, Ohio.

Gentlemen:

The Peach trees as per your invoice of  
Dec. 27th reached us in good order and we are well  
pleased with them.

Prof. L. C. Newman of Laurinburg, N. C.,  
who is connected with the North Carolina State  
Agriculture Department and located in Scotland County,  
examined these trees and said that they were the best  
out of many thousands that he had examined that had  
been brought into this County.

We would have remitted for these sooner  
but we have been awaiting the arrival of the trees,  
we inclose check for \$330.00 to cover amount of  
invoice.

Yours truly,

J. T. JOHN COMPANY.

By *Jaw*

WHAT  
OTHERS  
SAY

BUY  
OUR  
TREES  
AND  
YOU  
WILL  
BE  
AS  
WELL  
SATISFIED

R. D. KING, PRESIDENT

J. D. INGRAM, VICE PRESIDENT

67-336

F. E. KERR, CASHIER

THE STATE BANK OF McREE

McREE, S. C.

May 13, 1922

Peter Bohlender & Sons,  
Tippecanoe City, Ohio.  
Gentlemen:

My trees are simply fine. There are  
only two trees dead out of the 10,000 trees.  
With best regards to you, I am

Very truly yours,

*J. D. Ingram*  
J. D. Ingram

"TREES  
THAT  
GROW"  
AND WHAT  
IT MEANS  
TO YOU

# SPRING HILL NURSERIES TIPPECANOE CITY, O.

## 65 MILLION APPLE TREES SHORT

With the improved methods, fruit can be grown better and cheaper than ever before. If properly cared for, an apple orchard will produce good and profitable crops from 70 to 80 years and other fruit trees in proportion.

The old neglected orchards are dying out fast at the present time. The United States Department of Agriculture reports that there were 65 Million less apple trees in the U. S. in 1920 than in 1910. That means over 1 apple tree less in the country for every 2 people.

Today finds the United States with a constantly increasing demand for apples and the 50 and 60 year old orchards dying out much faster than new orchards are planted.

It is safe to predict that fruit prices will be much higher in the future than in the past and the far sighted man that plants orchards now will reap a big harvest of dollars.

### 100 APPLE TREES \$15.00

We have a fine stock of 1 yr. old apple trees at low prices. We know if we could show you these trees, and if you could see how healthy they are, and especially see their wonderful root systems, we know that you would want to plant some of them. Since it is impossible to show them to you, we are going to do the next best thing. We have taken a picture of them and are showing them to the left.

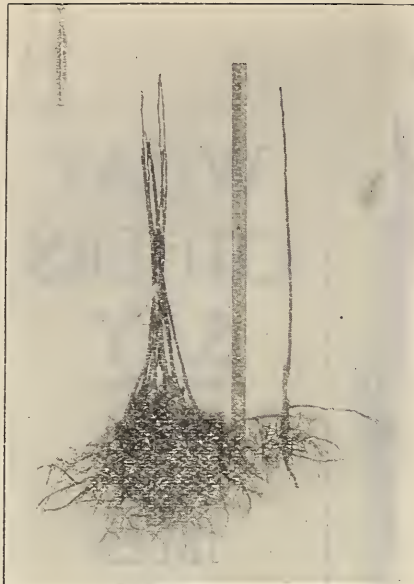
We know from experience that these trees will make you a bearing orchard just as soon as the largest trees you can buy. We guarantee that.

Just look at the picture of these trees again. Study the wonderful root development, then look at the low prices below and send us your order for as many as you can use.

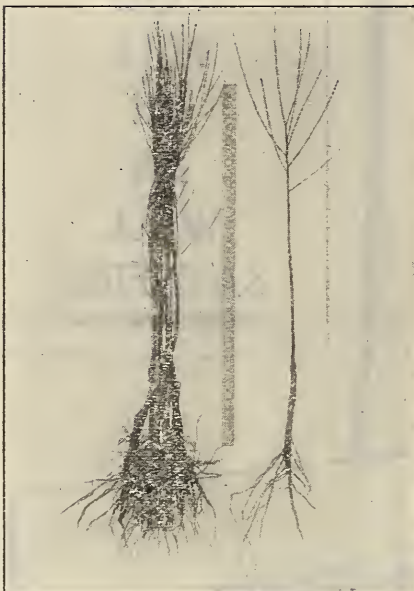
VARIETIES: Yellow Transparent (early), York Imperial (winter), Jonathan (early winter), Staymans (late winter), Winesap (late winter), Ensee (winter), Rome Beauty (winter), Grimes Golden (winter).

All above varieties good commercial kinds and money makers.

PRICES: 1 Yr. Old, 2 ft. \$2.50 for 10; \$1.00 for 25; and \$15.00 per 100.



OUR 2 FT. APPLE TREES



OUR 2 TO 3 FT. PEACH TREES



OUR 2 TO 3 FT. DWARF PEAR

## PEACH TREE SHORTAGE

The last Government reports, in 1920, show a shortage of about 35 million peach trees under the year 1910. If you will plant a few acres or a few trees on your place this year of the 2 to 3 ft. size we are showing in the picture to the left, you will get a good crop of peaches the third year, and some the second year.

Nowadays, with good roads leading everywhere, and millions of families riding over these roads, you can sell every peach you can raise right at your own doorstep.

We shipped some of these same sized trees to North Carolina and you can read on the opposite side of this sheet what our customers think of them.

### 100 PEACH TREES \$18.00

These trees are really worth more money than we are asking for them. The photograph to the left shows you just what they are. The yard stick shows you their height. Plant a few dozen at least between your apple trees. They require very little room and no fruit is quite as good as a peach.

We are so sure that these trees will please you that we will allow you to ship them back if you do not like them and we will refund your money and pay transportation charges besides. That's fair. Order some, they will pay you well.

VARIETIES: Belle of Georgia (medium early), Champion (early freestone), Elberta (large yellow), and Hiley (medium early).

PRICES: 2-3 ft. \$2.50 for 10; \$5.50 for 25, \$9.50 for 50 and \$18.00 per hundred.

## MR. CITY LOT OWNER "LOOK HERE"

Here's something that will interest you. You are always needing a new fence or screen and we think that a hedge of dwarf pear trees will be about as interesting a thing as you can plant.

Just think of it. Instead of spending a lot of money for a fence that will rot away in a dozen years, you can train a hedge of dwarf pears from 4 to 7 feet high that will make you a thick fence for a much longer time and will bear lots of fruit for you and look beautiful in bloom.

### DWARF PEARS ARE WONDERFUL TREES

These little trees never get very high and spend most of their energy at bearing fruit rather than in making wood. The picture at the left shows you just the size trees we are offering. See their good root development.

You are always crowded for room on a city lot and can't grow as much fruit as you would like. Here's your chance to grow a lot of fine canning pears with little more room than taken up by your fence and at a cost less than that of a fence.

Plant them 3 to 4 ft. apart. Order now.

VARIETIES: Keiffer (early winter), Bartlett (good canning), Flemish Beauty (summer), Clapps Favorite (rich sweet), Duchess (best of them all).

PRICES: 2-3 ft. 40c each; \$3.50 for 10 and \$7.50 for 25.



## DWARF PEARS

Here's the thing for a city lot. Dwarf fruit trees are ideal for small places. They bear the same kind of fruit as the standard trees, but do not require as much space, and begin bearing at a much earlier age. Dwarf trees can be planted 4 to 5 feet apart so as to form a continuous hedge. In the spring the branches of a well cared for hedge of this sort are crowded with blossoms that are a mass of beauty. Later the fruit comes, a great burden of it that is all the heavier because the strength of the little trees is directed toward bearing rather than making a large wood growth.

### PRICES ON DWARF PEAR TREES

	Each	10	25
2 to 3 ft.	\$0.40	\$3.50	\$ 7.50
4 to 5 ft.	.80	7.50	17.50

#### Varieties

Keiffer, Flemish Beauty,  
Bartlett, Clapp's Favorite  
DUCHESS—The Best of All

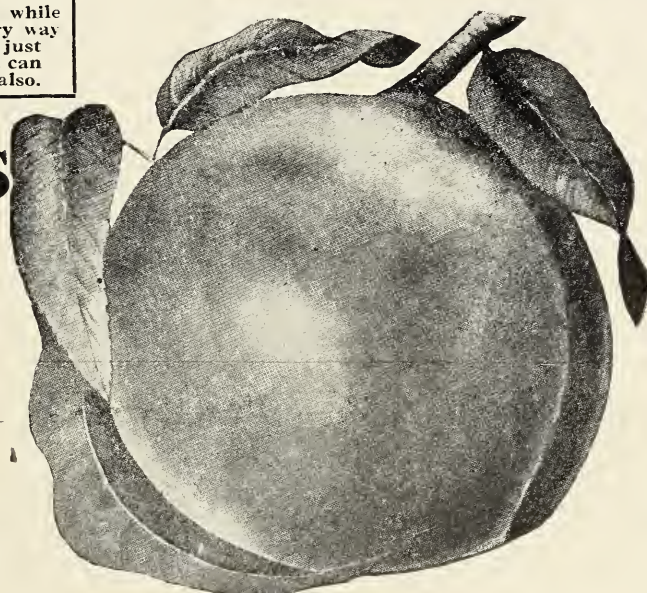
## STANDARD PEARS

We have the same varieties as offered above in dwarf stock, but in standard trees, that have as fine a root system as any pear we have ever grown. To those who desire the regular Standard Pear trees we are offering the following special low prices:

Prices: 1 yr. old, 3-4 ft. 50c each; 25 for \$10.00

All trees offered on this page, while small, are first quality in every way and will bear good crops of fruit just as soon as the largest trees you can buy. Less loss with this size also.

## PEACHES



Elberta Peach

## A BIG BARGAIN IN PEACH TREES

ONE HUNDRED TREES FOR \$18.00

If properly cared for will produce a good crop in three years. Only requires one half acre of land. You know the price of peaches the last few years, what other crop can you raise on a half acre in three years that would amount to any ways near a thousand dollars, and at the price of fruit the last few years would be much more than this amount and less labor than any other crop? The varieties of trees offered here are considered the best commercial varieties, or in other words, the real money makers. The trees we offer are guaranteed to be good, clean, healthy, first class in every way and true to name, and at any time found not as represented they will be replaced free of charge or your money refunded. While these trees are small they will produce fruit just as quick as larger trees and practically all of them will grow. Your choice of the following varieties: ELBERTA, BELLE OF GEORGIA, HILEY AND CHAMPION, all commercial varieties, see description in catalog.

Trees 2—3 ft. well branched tops. Prices: 30c each;  
10 for \$2.50; 25 for \$5.50; 50 for \$9.50; 100 for \$18.00.



Ensee

## APPLES

We also have a fine stock of 2 ft. apple trees with very good root systems that we must dispose of this spring. Remember that they will bear fruit for you just as quickly as any dollar size trees you can buy. Order some of these.

**Ensee:** This variety sold on the market this fall at \$8.50 per bbl. as against \$5.00 for all the old standard favorites. A deliciously flavored, good keeping apple.

**Rome Beauty**—good winter apple.  
**Jonathan**—red, early winter apple.  
**Stayman's Winesap**—rich flavored winter.  
**Banana**—yellow winter apple.

## Greatest Fruit Bargain that will be Offered this Year.

For the man who wants to plant a small Home Orchard we sincerely believe that you can travel over the whole United States today and not find a better bargain in fruit trees than the one we are offering here and it will be a good bargain both from the standpoint of first cost as well as from the standpoint of getting trees that grow. Here are 30 trees, your selection of varieties, at a price of \$8.00 for 2 ft. trees that will bear fruit as soon as the largest tree that you can buy and which are really worth 2 and 3 times the price we are asking.

**10 Dwarf Pear Trees**, 2 ft. to 3 ft., your choice of any variety offered on this page. **10 Peach Trees**, 2 ft., your choice of any variety offered on this page. **10 Apple Trees**, 2 ft., your choice of any variety offered on this page

ALL FOR \$8.00 BY EXPRESS

**SATISFACTION  
Guaranteed**

## CALIFORNIA PRIVET FOR HEDGES

There are many plants that can be used with satisfactory results for hedges but the great demand for California Privet proves it to be the most popular of all hedges. When we stop to consider that its cost is trifling when compared with either wood or iron fences and that it will outlive either, the reason for its increased popularity becomes apparent. California Privet can be planted in either single or double rows and should be planted 8 inches apart. 100 plants will make a fence 66 ft. long and using our 12 to 18 inch size would cost only \$5.00. The California Privet will hold its leaves thru most of the winter months and can be trimmed to any desired shape. When compared to a mechanical fence of any kind it is a comparison of the living with the dead as your wood and iron fence will rot down whereas the privet will become more beautiful each year. We have had a very favorable growing year and have better stock of California Privet this year than ever before. Plant a hedge of these and you will never regret it.

Prices: 12-18 in., \$5.00 per 100; 18-24 in., \$6.50 per 100; 2-3 ft. \$8.50 per 100.



California Privet Hedge

### TWO EXCEPTIONAL SHRUB COLLECTIONS.

Anyone wanting a few shrubs be sure to take advantage of this offer. Most of these shrubs in this collection are usually sold at retail for \$1.00 or more. Order and if you do not like them, send them back to us and we will refund your money.

2 Forsythia 6 Flowering Shrubs  
1 Weigelia Rosea  
2 Spirea Van Houttei  
1 Viburnum Tomentosum \$2.00  
1 Althea (Rose of Sharon)  
1 Spirea Van Houttei 3 Flowering Shrubs  
1 Hydrangea Hills of Snow \$1.10



**SPECIAL  
BARGAINS**

# SEEDS

**HIGHEST  
QUALITY**

No matter how well you prepare the ground, nor how much you fertilize it, no matter how much you hoe, dig and cultivate, no matter how much it rains nor how much the sun shines—

**YOU MUST HAVE GOOD SEEDS TO GET A GOOD CROP.**

We sell only one quality of seed, the best. We list only a few varieties, but we consider these the best that can be grown.

## ORDER SOME OF THESE GOOD SEEDS



White Spine  
Cucumber

**BEST OF  
THEM ALL**

Variety	Price Postpaid		
	Pkt.	oz.	1/4 lb.
Asparagus, Bonavalett's Giant...	5c	15c	50c
Beets, Crosby's Egyptian (Early)...	5c	10c	35c
Beets, Detroit Dark Red Good...	10c	15c	40c
Beets, Early Blood (Good Early)...	5c	10c	35c
Beets, Long Smooth Blood, Long...	5c	10c	35c
Cabbage, Early Jersey Wakefield (Good Early)...	5c	30c	85c
Cabbage, Late Flat Dutch, Late...	10c	35c	85c
Cabbage, Surehead, Sure header...	10c	35c	95c
Cabbage, Hollander, Fine Keeper...	10c	35c	95c
Carrot, Chantenay, Early...	10c	20c	60c
Carrot, Guerdane, Short...	5c	15c	55c
Carrot, Long Orange, Long...	5c	15c	55c
Pkt. 1/4oz 1/2oz.			
Cauliflower, Early Snowball (Early)...	15c	80c	150c
Cauliflower, Dry Weather (Late)...	15c	80c	150c
Celery, Self-Blanching, Main Crop...	10c	60c	100c
Celery, White Plume, Early...	10c	50c	90c
Pepper, Ruby King, Productive...	10c	35c	
Pepper, Chinese Giant, Large...	10c	35c	
Pkt. 1oz. 1/4lb.			
Cucumber, Champion Pickler...	5c	15c	40c
Cucumber, White Spine...	5c	15c	45c
Cucumber, Early Fortune...	5c	15c	45c
Egg Plant, N. Y. Purple...	10c	40c	70c
Endive, Green Curled...	5c	15c	
Kohl Rabi, White Vienna...	5c	30c	100c
Lettuce, Simpson, Curly Leaf...	5c	15c	50c
Lettuce, Gd. Rapids, for North...	5c	15c	50c
Lettuce, Prizehead, Brown Leaf...	5c	15c	45c

Variety	Price Postpaid		
	Pkt.	oz.	1/4 lb.
Lettuce, Big Boston, Head...	10c	20c	60c
Muskmelon, Rockyford, Popular...	5c	15c	60c
Muskmelon, Osage, Large...	5c	15c	55c
Muskmelon, Tip Top, Sweet...	5c	15c	60c
Muskmelon, Honeydew, Market...	5c	15c	50c
Watermelon, Coles Early, Early...	5c	15c	50c
Watermelon, Tom Watson, Market...	5c	15c	45c
Watermelon, Kleckleys Sweet, Home Use...	5c	15c	45c
Onion, Danvers Yellow Globe...	10c	30c	85c
Onion, Prizetaker, Very large...	10c	30c	85c
Onion, Red Weatherfield...	10c	35c	85c
Onions, Southport White Globe...	10c	30c	85c
Parsley, Moss Curled...	5c	20c	50c
Parsnip, Hollow Crown...	5c	15c	50c
Pumpkins, Kentucky Field...	5c	10c	30c
Pumpkins, Sugar or Pie...	5c	15c	35c
Radish, Early Scarlet Globe...	5c	15c	50c
Radish, Cincinnati Market...	5c	15c	45c
Radish, Long White Icicle...	5c	15c	45c
Radish, White Tip Scarlet...	5c	15c	50c
Salsify (Vegetable Oyster)...	10c	35c	
Spinach, Bloomsdale...	5c	20c	
Squash, Hubbard...	5c	20c	65c
Tomato, Earliana, Best Early...	10c	40c	\$1.25
Tomato, John Baer, Productive...	10c	40c	\$1.25
Tomato, Ponderosa, Large...	10c	60c	\$2.00
Tomato, New Stone, Market...	10c	40c	\$1.25
Turnip, Early Snowball...	5c	15c	35c
Turnip, White Flat Dutch...	5c	15c	35c
Turnip, Purple Top Strap Leaf...	5c	15c	35c
Turnip, Purple Top, White Globe...	5c	15c	35c



Detroit Dark Red Beet

**BEST FOR HOME USE**

### BEANS

Variety	Big Pkt.	1/2 lb.	1 lb.	5 lbs.
Early Yellow, 6 Weeks Green...	10c	25c	40c	\$1.85
Burpees, Stringless, G. Pod. Dwarf...	10c	25c	40c	1.85
Large White Marrow, for baking...	10c	25c	40c	1.85
Burpees Bush Lima...	10c	25c	40c	1.85
Golden Wax, Dwarf Wax...	10c	25c	40c	1.85
Kentucky Wonder, Climbing...	10c	25c	40c	1.85

### PEAS

Variety	10c	30c	55c	2.50
First and Best, Early Sweet...	10c	30c	55c	2.50
American Wonder, 1 ft. Early...	10c	30c	55c	2.50
Little Gem, Dwarf Early...	10c	30c	55c	2.50
Market Garden, 3 ft. Prolific...	10c	30c	55c	2.50
Telephone, 4 ft. Main Crop...	10c	30c	55c	2.50

### CORN

Variety	10c	20c	35c	1.50
Golden Bantam, Early Yellow...	10c	20c	35c	1.50
Country Gentleman, Zigzag Kernels...	10c	20c	35c	1.50
Stowells Evergreen, Very sweet...	10c	20c	35c	1.50

## SATISFACTION OR YOUR MONEY BACK

### Boys and Girls Seed Collection

- 1 Packet Beet, Crosby's Egyptian.
- 1 " Cabbage, Early Jersey Wakefield
- 1 " Carrot, Chantenay
- 1 " Kohl Rabi, Early White Vienna.
- 1 " Lettuce, B. S. Simpson
- 1 " Muskmelon, Osage
- 1 " Radish, Scarlet Turnip
- 1 " Tomato, John Baer
- 1 " Turnip, Purple Top Strap Leaf

9 Packet, Full Size, Postpaid, 35c.



Every variety of seeds we offer on this page are good fresh 1922 crop seeds, clean and true to name. Why waste time, labor and money on doubtful seeds when you can get the best from us at reasonable prices, prepaid to your door.

### Home Garden Collection

1 Packet	Beans, Golden Wax	\$0.10
1 "	Beet, Crosby's Egyptian	.05
1 "	Cabbage, Surehead	.10
1 "	Carrot, Chantenay	.05
1 "	Radish, Early Scarlet Globe	.10
1 "	Celery, White Plume	.10
1 "	Corn, Stowells Evergreen	.10
1 "	Cucumber, White Spine	.05
1 "	Egg-Plant, N. Y. Imp. Purple	.10
1 "	Lettuce, Blk. Seeded Simpson	.05
1 "	Muskmelon, Osage	.05
1 "	Watermelon, Cole's Early	.05
1 "	Onion, Yellow Globe (Danvers)	.10
1 "	Parsley, Moss Curled	.05
1 "	Parsnip, Hollow Crown	.05
1 "	Peas, First and Best	.10
1 "	Pepper, Ruby King	.10
1 "	Pumpkin, Sugar or Pie	.05
1 "	Radish, Icicle	.05
1 "	Salsify	.10
1 "	Spinach, Bloomsdale	.05
1 "	Squash, Hubbard	.05
1 "	Tomato, Spark's Earliana	.10
1 "	Turnip, Purple Top White Globe	.05
1 "	Kohl Rabi, Early White Vienna	.05

25 Full Sized Packets for \$1.00 Postpaid \$1.80

### GROW A GARDEN FOR

HEALTH  
PLEASURE  
PROFIT  
SATISFACTION